VESSEL MARKET BRIEF

Africa

Working boats and fishing fleets: volume, reliability and finance matter more than brand.

Potential signal 3/5 · Indicative, September 2026

Fishing

artisanal fleets run on 15 to 60 hp outboards

Development finance

NGO and DFI-funded fleet programmes

Corrosion

service and parts demand high

Ports

Dakar, Lagos, Mombasa, Durban

BOATS
Pirogues, fibreglass fishing boats, RIBs, ferries

ENGINES
Yamaha Enduro, Suzuki, Tohatsu; 15 to 115 hp

PARTS
Critical and scarce

VENDORS
Importers, DFIs, cooperatives

ECONOMICS
Multi-currency, finance-dependent, duty regimes vary

VESSEL VIEW
Opportunistic: fleet tenders and parts supply via partners.

REGIONAL SIGNALS

- Two-stroke to four-stroke conversion programmes
- Lake and river transport fleets
- South Africa leisure market as the exception

METHODOLOGY AND SOURCES

Potential scores are comparative planning signals, not forecasts. Indicative, September 2026. Sources include EBI, NMMA, Acobar, São Paulo Boat Show and Vessel's operating dataset.

Independent trader and reseller. Brand names and model references identify products only.